# AMY RICE

## Director of Marketing

407.687.0911 | arice518@gmail.com

## PROFESSIONAL PROFILE

Experienced Director of Marketing for a Fintech software company. Skilled at initiating and completing complex projects which include coordinating with multiple departments and outside third-party vendors and partners. Expertise in strategizing and planning marketing campaigns to further business growth and development. Strong ability to adapt to any situation skillfully and with a positive demeanor. Nearly 13 years of marketing and design experience.

## **EDUCATION**

## Savannah College of Art and Design

2015 - 2017 GPA: 3.77

Bachelor of Arts, Visual Communications

· President's List and Dean's List

## Seminole State College of Florida

2011 - 2015 GPA: 3.9

Associate of Arts, Digital Media

## PROFESSIONAL EXPERIENCE

## **Marketing Director**

NXTsoft, LLC | Nov. 2019 - Present

- Host of OmniTalk FI a twice monthly podcast focusing on Fintech and how it affects banks and credit unions.
- Coordinated, organized, marketed and moderated Zoom based webinars with hundreds of attendees.
- Designing and creating collateral, videos, blog posts, emails campaigns and more to communicate NXTsoft's unique offerings.
- Laid out, designed and created print-ready files for a 44-page magazine that focused on the Fintech industry and was mailed to over 10,000 clients, prospects, and banking executives.
- Helped in coordinating virtual user conference with over 30 speakers and 300+ attendees.

# **Marketing and Sales Operations Associate**

CCMC, Inc. | July 2017 - Nov. 2019

- · Rebranded company marketing and strategy.
- Coordinated the distribution of email, social media and webinar campaigns to further benefit the brand.

## **Marketing and Advertising Coordinator**

Sanford-Orlando Kennel Club | Dec. 2012 - July 2017

 Controlled marketing and advertising initiatives to targeted audiences and patrons.

## Graphic Designer, Level II

Liberty Building Forensic Group | Aug. 2007 - Jan. 2012

- · Created marketing content for non-profit entities.
- Supported project managers with the creation of content used in expert witness testimony.

## SOFTWARE SKILLS

Salesforce

Adobe CC Suite

HubSpot

WordPress

PandaDoc

Microsoft Office Suite

Google Analytics

## PROFESSIONAL STRENGTHS

Brand Strategy and Building

**Product Positioning** 

Client Understanding

Social Media

Verbal and Written Communication

Attention to Detail

Multitasking

Versatility

Time Management

**Brand Recognition** 

**Project Execution** 

#### **HOBBIES**



Listening to music, books, and podcasts



Traveling to new places



Attending concerts